

## **About Deficits versus Total Quality Management**

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I wrote previously about over-indebtedness.  
A deficit is a reason of over-indebtedness.  
So deficits have to be studied.

The three main reasons of deficits are:  
-Much spending is not considered a mistake.  
-Following procedures does not prevent getting a deficit.  
-Decision makers are not accountable enough.

Behind these reasons, there is the mentality of people.  
Some people do many acrobatics to hide the reasons above.  
Most people consider a deficit as a lesser evil while it depends on how big it is.

The lack of good advisers is often the cause of deficits getting out of control.  
Of course, one way to reduce deficits is to increase income and there is much literature about that.  
At the level of a country, members of parliaments often do not have the knowledge required to supervise how to avoid deficits.

Doing things with a cost as low as possible is most of the time not included in the procedures because it is difficult to be taken into account as some thinking is needed.  
People are reluctant to follow simple ideas to look much professional, while simple ideas can be efficient if mistakes are not made.

Bad lead times have as consequences over-cost so deficits.  
Bad lead times also have as consequences shortfalls in revenue and ultimately deficits.

Deficits are also the consequences of the lack of new ideas in managing funds and of the lack of will to solve problems.

To act against a deficit requires to improve the way forecasting is done.  
The use of mathematical models is not solving the problems, it only helps, if the models are not very complicated.

To avoid investments leading to deficits, it would be interesting to have a theory of needs of populations to be considered for investments, taking into account that a need can be satisfied by more than one mean.

If bureaucracy prevents to create many jobs, the State has to provide subsidies which may result in a deficit of the budget of the State.  
Bureaucracy being not to look for real results, bureaucracy is the problem.

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